

Massachusetts CLOSED Guaranteed Issue Nongroup Membership ¹
as of December 31, 2007

Nongroup Membership HMO Total	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year
As of 12/31/2006	2,179	604	2,476	229	4,928	334	1,165	637	10,611	258	4,722	3,428	2,666	3,543	37,780
As of 12/31/2007	1,191	334	1,431	143	2,589	198	554	318	5,279	203	2,434	1,936	1,412	1,687	19,709
CHANGE 12/31/06 to 12/31/07	(988)	(270)	(1,045)	(86)	(2,339)	(136)	(611)	(319)	(5,332)	(55)	(2,288)	(1,492)	(1,254)	(1,856)	(18,071)

Nongroup Membership PREFERRED PROVIDER Total	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year
As of 12/31/2006	255	113	187	101	392	39	74	90	1,415	124	468	241	356	200	4,055
As of 12/31/2007	149	75	118	84	201	24	26	43	711	69	287	140	218	144	2,289
CHANGE 12/31/06 to 12/31/07	(106)	(38)	(69)	(17)	(191)	(15)	(48)	(47)	(704)	(55)	(181)	(101)	(138)	(56)	(1,766)

Nongroup Membership MEDICAL Total	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year	Members at the end of the calendar year
As of 12/31/2006	0	1	0	0	0	0	0	0	0	0	0	0	1	0	2
As of 12/31/2007	0	1	0	0	0	0	0	0	3	0	0	0	0	2	6
CHANGE 12/31/06 to 12/31/07	0	0	0	0	0	0	0	0	3	0	0	0	(1)	2	4

Membership Totals	As of 12/31/2006	As of 12/31/2007	CHANGE	12/31/2006 MRKT SHARE	12/31/2007 MRKT SHARE	Percentage Change
HMO	37,780	19,709	(18,071)	90.3%	89.6%	-0.7%
Pref Provider	4,055	2,289	(1766)	9.7%	10.4%	0.7%
Medical	2	6	4	0.0%	0.0%	0.0%
Totals	41,837	22,004	(19,833)			

¹ Represents membership in closed guaranteed issue nongroup health plans subject to M.G.L. c. 176M issued by a carrier after November 1, 1997 but before July 1, 2007, excluding membership in closed guaranteed issue health plans available only on a group conversion basis.